## Tourism Forum

Guam Hotel & Restaurant Association Guam Travel and Tourism Association October 18, 2022 0900 to 1200 hours





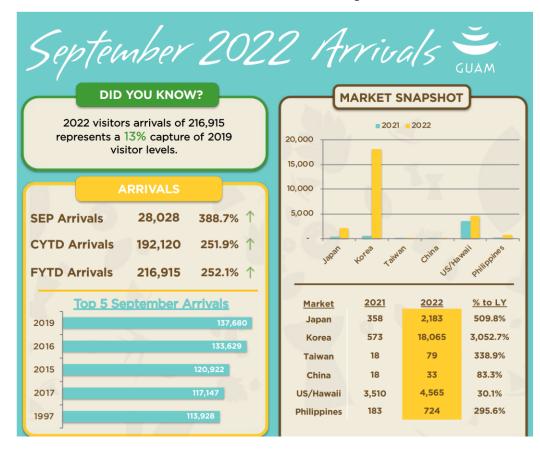
## Where Are we Today Versus 2019?

**-87%** 

**FY 2019 Arrivals By Market** 

**FY 2022 Arrivals By Market** 





### FY 2023 Forecasts



	Low	Mid	High
Arrivals	506,000	590,000	680,000
Seat Capacity	1,513,707	1,513,707	1,513,707
Est. LF %	33%	39%	45%

GVB's total visitor forecast for 2023 is within proximity of PATA forecasts severe scenario (56.9% of 2019 levels).

## Yen has lost 26% of its Value Against USD



US Dollar (USD) to Japanese Yen (JPY) Historical Exchange Rates on 1st October 2019 (01/10/2019)

#### On October 01, 2019 the Official USD to JPY Exchange Rate:

Close: 1 USD = 107.74 JPY

Best: 1 USD = 108.45 JPY

Worst: 1 USD = 107.65 JPY

#### **Today's Live US Dollar to Japanese Yen Spot Rate:**

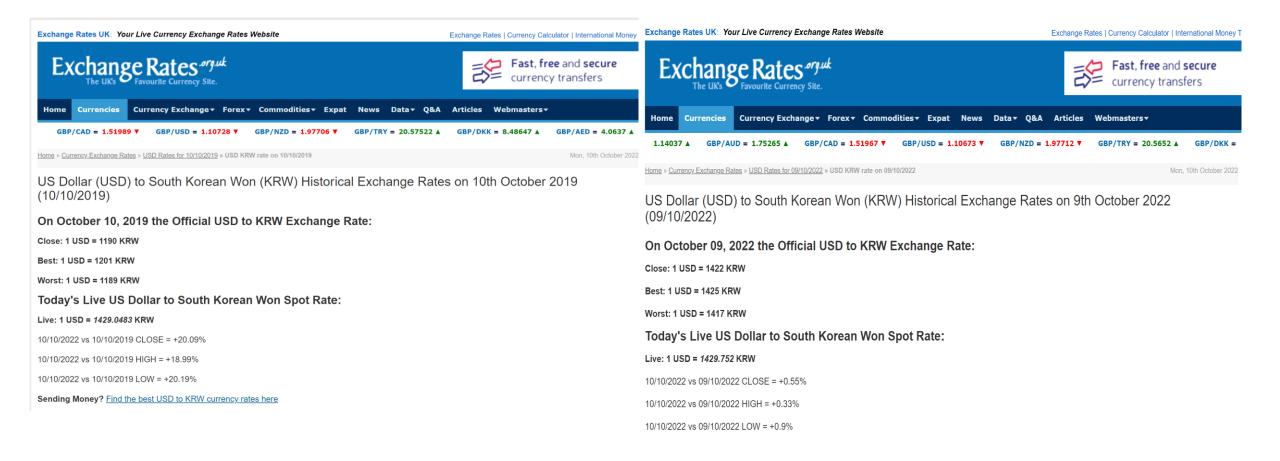
Live: 1 USD = 145.4535 JPY

10/10/2022 vs 01/10/2019 CLOSE = +35%

10/10/2022 vs 01/10/2019 HIGH = +34.12%

10/10/2022 vs 01/10/2019 LOW = +35.12%

### Korean Won has lost 16% of its Value Against USD



# Compounding Challenges to Our Recovery

- Source Markets Slow to ease Travel Restrictions
  - Korea Opened International Travel in May 2022
  - Japan Not likely to promote international travel till after December 2022 – Promoting Domestic Travel
- Inflation Impacting Cost of Doing Business
- Increased Fuel Prices
- Political Instability Globally

## We Need to Drive the Road Recovery

- We have 1.5 million seats forecasted for 2023 –Objective should be 70% Load Factor and 1,060,000 arrivals
- Our Strategy Has to Be Data Driven
  - University of Guam and GEDA will share Economic Data and the significant impact LEAP had on buoying our ailing tourism industry
  - GHRA will provide the status of our hotel/restaurant industry
  - GTTA will provide insight on the state of Guam's attractions and retail industry
  - Our Major Airlines serving Guam, United, Korean Airlines and Japan Airlines will provide insight on what our seat capacity outlook is for the near term and how we can potentially assist in driving demand
- Our Success Can only be achieved through collaboration and partnership of all stakeholders, both public and private