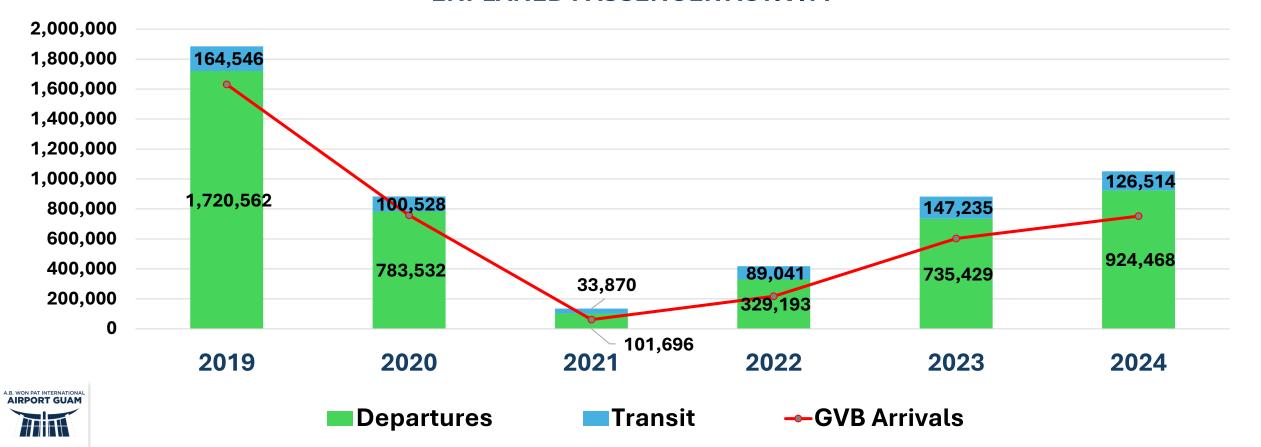


# STATE OF THE INDUSTRY We understand the struggle...

#### **ENPLANED PASSENGER ACTIVITY**



Provide a Safe and Secure Travel Experience

**Stands Ready for Pre-Pandemic Travel Volume** 

 Passenger Processing Experience Enhancements

 TSA Security Screening Expansion and Screening Equipment Upgrades

 First in Region to Implement Biometric Exit for International Departures (USCBP Requirement)

 Worked with Current Concessions for Short-Term Extensions Authorized by the Guam Law to Reinvest and Refresh Offerings

 Airport Ambassadors Program Upon Arrival

 Digitized Guam/CNMI Visa Waiver (USCBP) and Customs Declaration Forms (CQA/GVB)

 Completed Numerous Capital Improvement Projects including the International Arrivals Corridor







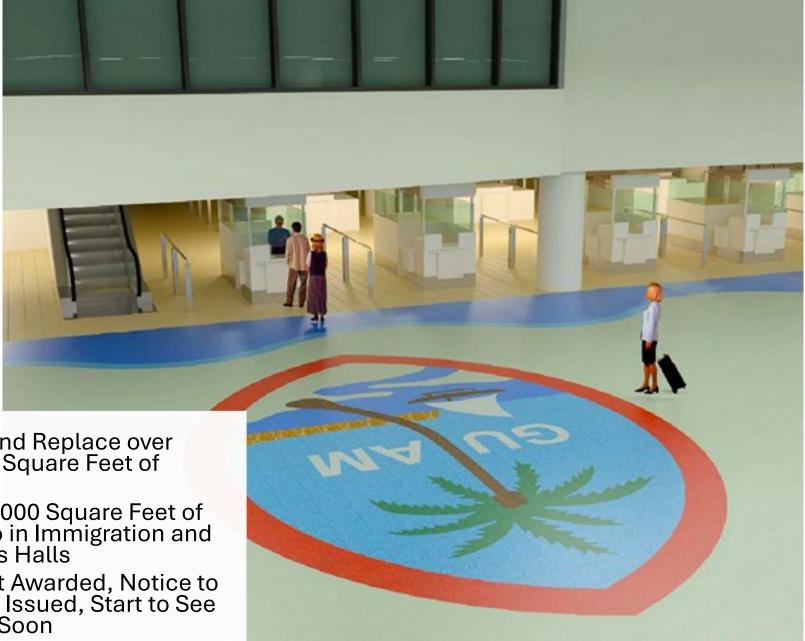
### Air Service Development

- Enhanced the Air Service
   Development Incentive
   Program in Accordance with
   FAA Requirements
- Continued Pursuit of New and Increased Air Service through Discussions with New and Existing Airline Operators









**Terminal Flooring Upgrade** and **Arrivals** Refresh

Repair and Replace over 106,000 Square Feet of Flooring

Over 70,000 Square Feet of **Terrazzo** in Immigration and Customs Halls

Contract Awarded, Notice to Proceed Issued, Start to See Repairs Soon



## What We Want/Plan To Do

### Diversify Revenues: Increase Non-Aeronautical Revenues

- Enhance and Add Concession Services and Offerings:
  - Retail, Food and Beverage, Rental Car, Advertising, Parking, Currency Exchange, Passenger Lounge, etc.
- Secure Long-Term Leases for Available Property for Airport Uses to Grow Airport Services and Attract New Industries
  - Public Private Partnerships
  - Cargo Facility, Parking Garage, Maintenance, Repair, and Overhaul (MRO) Facilities, Distribution Centers
- Continue Pursuit of Federal Funds for Capital Improvement Projects
  - Upgrade Conveyance Systems, Increase Security Screening Queuing Area, Replace Passenger Loading Bridges, Construct Cargo Apron, Support DPW's Route 10A Expansion Project, and more









# We Need Your Support!

- GIAA Needs to Update Guam Law to:
  - Be Granted Authority to Promulgate Rules and Regulations for the Solicitation, Selection, and Award of Concession Agreements
  - Lease Airport Properties
     Up to 30 years for Airport
     Uses



# Connect With Us!



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