

**Guam Hotel & Restaurant Association
Board of Directors Meeting Minutes**

Wednesday, May 15, 2019
at the GHRA office

I. CALL TO ORDER

Meeting was called to order at 10:30 a.m.

BOARD TITLE	BOARD MEMBER	ATTENDANCE	YTD ABSENCES*
Chairman	Jeffrey Schweizer	Present	0 / 5
First Vice Chair	Bart Jackson	Present	1 / 5
Treasurer/Secretary	Sophia Chu Wigsten	Present	0 / 5
Hotelier Vice Chairman	Steve Solberg	Present	1 / 5
Restaurateur Vice Chairman	Darren Talai	Present	0 / 5
Allied Vice Chairman	Jay Shedd	Absent	1 / 5
Director	Toshi Doi	Present	0 / 5
Director	Frank Kenney	Present	0 / 5
Director	Edson Lai	Present	0 / 5
10th Board Member	Tae Oh	Present	0 / 5

*A Board Member may not miss more than five board meetings in a year.

II. APPROVAL OF MINUTES March 20, 2019 Board Meeting

Chairman Blas asked the board to review the minutes from the March 20, 2019 meeting. Treasurer / Secretary Chu Wigsten made a motion seconded by Director Doi to approve the minutes for March 20, 2019, subject to typographical errors and corrections. The board did not have a quorum for the month of April, therefore there weren't any minutes to be recorded.

Without objection, the board unanimously approved the meeting minutes of March 20, 2019.

III. REPORTS/ COMMUNICATIONS

- **Treasurer's Report**
President Rhodes provided copies of the Treasurer's Report in the board packet.
- **President's Report**
President Rhodes provided the President's report in the board packet.
- **Guam Visitors Bureau**
No report

IV. NEW BUSINESS

- **New Membership**
Chairman Schweizer asked the board to review the applications for M80 System – Allied and Shiby Inc. – Allied. Treasurer / Secretary Chu Wigsten made a motion seconded by First Vice Chairman Jackson to approve the membership of M80 System – Allied and Shiby Inc. – Allied.

Without objection, the board unanimously approved the membership of M80 System – Allied and Shiby Inc. – Allied.

II. NEW BUSINESS

- **Events & Programs**
President Rhodes announced the upcoming events including the GHRA Social for Tourism Month on May 28, 2019 at the Outrigger Guam Beach Resort and GHRA Social for the 47th Anniversary on August 27, 2019 at a venue to be announced.

President Rhodes also announced the 2nd Quarter General Membership meeting on Tuesday, June 25, 2019, which will feature guest speaker Gail Suzuki Jones from the Department of Energy (Hawaii) focusing on the green guidelines and initiatives

that they created 18 years ago for hotel, restaurants, events, and other business sectors. The concept was shared at GHRA's Annual Planning Workshop. The engineering committee has seen the first draft and will have final comments in time for June's Pacific Islands Environment Conference (PIEC) hosted by Guam EPA and other stakeholders.

President Rhodes asked the board to consider increasing the membership luncheon fees to \$30 to allow for an increase for the venues. Most hotels will not offer less than \$22 per person plus 10 percent service charge. After a brief discussion, Chairman Schweizer asked the board to consider an increase in the luncheon fees. First Vice Chairman Jackson made a motion seconded by Director Doi to approve the membership luncheon fees to increase to \$30 NET / person.

Without objection, the board unanimously approved the membership luncheon fees to increase to \$30 NET / person.

President Rhodes reminded the board members that the annual HERO Awards will take place on Friday, July 26, 2019. Meetings have already taken place with GVB in preparation of the annual awards, nominations and judging process.

- **Dues**

President Rhodes requested for the board to consider a small business rate. GHRA has received inquiries from small businesses about a preferred rate similar to the law that was just updated to include amendments to the Dave Santos Act, which allows tax exemptions up to \$250,000 for small businesses. After a brief discussion, Chairman Schweizer asked the board to consider a small business membership rate. First Vice Chairman Jackson made a motion seconded by Treasurer / Secretary Chu Wigsten to approve the small business membership rate of \$250 for businesses with less than \$250,000 in annual revenues.

Without objection, the board unanimously approved the small business membership rate of \$200 for businesses with less than \$250,000 in annual revenues.

- **General Managers Meeting**

President Rhodes requested for dates to hold the General Manager's meeting. The board members indicated they would be on island the second or third week of June for the GM meeting.

- **Trainings & Grants**

President Rhodes provided an update on three grants there submitted by GHRA including the USDA Rural Business Development Grant on March 29th, GDOL Pre-Apprenticeship Program (originally submitted in Oct 2016) and training provider meeting held with GDOL on March 30th, and NOAA grant with Mallory Morgan on April 30th.

- **Legislative Watch & Regulatory Affairs**

President Rhodes provided copies of the following bills and provided an update on the status of the bills including any meetings, roundtable discussions, etc:

- Bill 136-35 Minimum Wage
- Bill 128-35 Guam Registered Apprenticeship Program
- Bill 104-35 Repatriation Tax
- Bill 103-35 Volunteer Police (enforce accessible parking, littering and smoking laws)
- Bill 98-35 Crimes against tourists
- Bill 97-35 Sentences for robbery
- Bill 91-35 Bereavement leave (Guam FMLA)
- Bill 88-35 Home Kitchens
- Bill 87-35 GVB flexibility to market Guam
- Bill 86-35 On-premise and Digital Signage for H-Zones
- Bills 108-35 to 120-35 TAF appropriations

OLD BUSINESS

- **Trainings & Grants**

President Rhodes provided an update on training programs with Enderun College, which has been rescheduled for the Summer, and the GEPA Pacific Islands Environment Conference, which takes place June 22-28 and features Food Waste Audit, Green Business Solutions, US EPA Grants.

- **Legislative Watch & Regulatory Affairs**

President Rhodes provided copies of the following bills and provided an update on the status of the bills including any meetings, roundtable discussions, etc:

- Bill 28-35 Public Private Collaboration for maintenance of public parks
- Bill 32-35 Guam Cannabis Industry
- P.L. Dave Santos Act
- P.L. Liquid Fuel Tax, ULSD
- DRT - Short Term Vacation Rentals
- DPHSS - Public Pools

OTHER BUSINESS

None

GHRA Board of Directors Actions

m/s/c Without objection, the board unanimously approved the meeting minutes of March 20, 2018.

m/s/c Without objection, the board unanimously approved the membership of M80 System – Allied and Shiby Inc. – Allied.

m/s/c Without objection, the board unanimously approved the membership luncheon fees to increase to \$30 NET / person.

m/s/c Without objection, the board unanimously approved the small business membership rate of \$200 for businesses with less than \$250,000 in annual revenues.

VII. ADJOURNMENT

A motion was made by Restaurateur Vice Chairman Talai and seconded by Director Doi to adjourn the meeting. The meeting was adjourned at 12:30 p.m. and will continue February 21, 2018 at 10:30 a.m. at GHRA. Respectfully submitted by Mary Rhodes on behalf of the Secretary

Approved: Secretary to the Board

Date