

**Guam Hotel & Restaurant Association**  
**Board of Directors Meeting Minutes**  
 Wednesday, March 20, 2019  
 at the GHRA office

**I. CALL TO ORDER**

Meeting was called to order at 10:30 a.m.

BOARD TITLE	BOARD MEMBER	ATTENDANCE	YTD ABSENCES*
Chairman	Jeffrey Schweizer	<b>Present</b>	0 / 3
First Vice Chair	Bart Jackson	<b>Present</b>	0 / 3
Treasurer/Secretary	Sophia Chu Wigsten	<b>Present</b>	0 / 3
Hotelier Vice Chairman	Steve Solberg	<b>Present</b>	0 / 3
Restaurateur Vice Chairman	Darren Talai	<b>Present</b>	0 / 3
Allied Vice Chairman	Jay Shedd	<b>Absent</b>	1 / 3
Director	Toshi Doi	<b>Present</b>	0 / 3
Director	Frank Kenney	<b>Present</b>	0 / 3
Director	Edson Lai	<b>Present</b>	0 / 3
10th Board Member	Tae Oh	<b>Present</b>	0 / 3

\*A Board Member may not miss more than five board meetings in a year.

**II. APPROVAL OF MINUTES February 28, 2019 Board Meeting**

Chairman Blas asked the board to review the minutes from the February 28, 2019 meeting. Treasurer / Secretary Chu Wigsten made a motion seconded by Director Doi to approve the minutes for February 28, 2019, subject to typographical errors and corrections.

***Without objection, the board unanimously approved the meeting minutes of February 28, 2019.***

**III. REPORTS/ COMMUNICATIONS**

- **Treasurer's Report**

President Rhodes provided copies of the Treasurer's Report and reported that Deloitte & Touche completed the 2018 financial review, completed W2 and 1099 forms

- **President's Report**

President Rhodes provided the President's report in the board packet.

- **Guam Visitors Bureau**

First Vice Chairman Jackson provided an update on GVB regarding charter flights through Golden Week and an increase in Japan arrivals; although Korea is starting to level off, there are additional flights planned via Japan routes from Korea. There are still concerns regarding Russian asylum seekers and the short term vacation rentals.

GVB's vetting process for the President/CEO position has been a long and arduous process. The new administration has yet to select a person, but the GVB board has to have a quorum in order to vote the person in as per the bylaws. The elected members have been voted in at the general membership meeting. The newly elected members will be responsible for voting the new President/CEO along with the political appointees.

**IV. NEW BUSINESS**

- **New Membership**

Chairman Schweizer asked the board to review the applications for Blair, Sterling, Johnson, & Martinez, PC - Allied, Consaga Photo Services - Allied, and Kottura Innovations - Allied. Treasurer / Secretary Chu Wigsten made a motion seconded by Director Doi to approve the membership of Blair, Sterling, Johnson, & Martinez, PC - Allied, Consaga Photo Services - Allied, and Kottura Innovations - Allied.

***Without objection, the board unanimously approved the membership of Blair, Sterling, Johnson, & Martinez, PC - Allied, Consaga Photo Services - Allied, and Kottura Innovations - Allied.***

- Annual Planning Workshop - January 29, 2019
  - USDA Rural Business Development Grant (March 29)  
(Digital Marketing, Safety Audit, other trainings)  
(Environmental Management Systems, Green Business Solutions)
  - Enderun College - April 8-12  
(Event Mgmt certification course, WSET certification course)
  - UOG Center for Island Sustainability & GPA - April 8-12  
(Energy Audit, Energy Grants / Loans)
  - GEPA Pacific Islands Environment Conference (June 22-28)  
(Food Waste Audit, Green Business Solutions, US EPA Grants)
- Guam Visitors Bureau Report

## II. NEW BUSINESS

- New Membership
- Events & Programs
  - Gala & Golden Latte Awards - March 9, 2019
  - GHRA Social - May 28, 2019 & August 27, 2019
  - HERO Awards - July 26, 2019
  - Housekeeping Gala - September 8, 2019
  - Tourism Cup - November 16-17, 2019
- Legislative Watch & Regulatory Agencies
  - Bill 46-35 Enforcement of Short Term Vacation Rentals
  - Bill 43-35 Funding for the Guam Island Fair and Carnival
  - Bill 40-35 Establish Alcoholic Beverage Compliance Fees & Fines Fund
  - Bill 38-35 GVB Membership
  - Business Privilege Tax, Liquid Fuel Tax, ULSD

- **Events & Programs**

President Rhodes announced the upcoming Annual Planning Workshop and invited all of the board members to attend from 3:30 p.m. to 6 pm on Tuesday, January 29, 2019 at the Fiesta Resort Guam. Director Kenney suggested that more discussion take place on the projects for 2019 rather than presentation. Treasurer / Secretary seconded the idea. After a brief discussion, it was decided to remove the Year in Review and allow for more time for committee reports and project discussions. President Rhodes provided a copy of the agenda for the Annual Planning Workshop. President Rhodes also provided copies of the sales kits and registration forms for the events for 2019. All board members are expected to participate and support the events.

- **Board Elections**

President Rhodes provided a copy of the press release for the election of officers.

## **OLD BUSINESS**

### **OTHER BUSINESS**

Director Kenney inquired about welcome letters to restaurateurs for the association. After a brief discussion, it was agreed that GHRA should send a welcome letter to new restaurateurs and provide a summary of the organization's programs as a way of recruiting new members and being of service.

Director Kenney also inquired about congratulatory and supporting letters to individuals who are up for awards (e.g. Executive of the Year). After a brief discussion, it was agreed that GHRA does not support individuals in political and non-political affiliations or events. The mission is to support the industry and advocate issues, not people.

m/s/c *Without objection, the board unanimously approved the meeting minutes of January 16, 2018.*

m/s/c *Without objection, the board unanimously approved the membership of Blair, Sterling, Johnson, & Martinez, PC - Allied, Consaga Photo Services - Allied, and Kottura Innovations - Allied.*

**VII. ADJOURNMENT**

A motion was made by First Vice Chairman Solberg and seconded by Restaurateur Vice Chairman Talai to adjourn the meeting. The meeting was adjourned at 12:30 p.m. and will continue February 21, 2018 at 10:30 a.m. at GHRA. Respectfully submitted by Mary Rhodes on behalf of the Secretary

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Approved: Secretary to the Board

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Date