ANALYSIS: The month of December reflected a 51% decrease in the number of room nights available for sale and 51% decrease in the number of room nights sold compared to the same period last year, 2018. The Weighted Average Occupancy Rate went up did not make a change. The Weighted Average Room Rate increased 14% increase at 208.00. Preliminary arrival numbers from the Guam Visitors Bureau showed an increase of 8% in total arrivals for the month of November. JGTA reflected a positive 22% increase, the Korean Market increased 1%, the Taiwan market shows an increase at 1% compared to 2018. The mainland China market decreased 29% while the Russia market showed a decrease of 12% for the month of November compared to the same period in 2018.

Weighted Average Occupancy = Sum of Room Nights Sold divided by total number of Room Nights Available for sale by reporting hotels.

Weighted Average Room Rate = Sum of all Room Sales divided by sum of all Room Nights Sold by Reporting Hotels.

* As of release date, 16 hotels have not reported information to the Guam Hotel & Restaurant Association.