**SUMMARY STATISTICAL REPORT JANUARY 2010 (Released March 3, 2010)**

<table>
<thead>
<tr>
<th>Category</th>
<th>2009 YTD</th>
<th>2010 YTD</th>
<th>YTD CHANGE</th>
<th>Jan-09</th>
<th>Jan-10</th>
<th>CHANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of Hotels in GHRA</td>
<td>20</td>
<td>20</td>
<td>0</td>
<td></td>
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<tr>
<td>Number of Rooms under Construction</td>
<td>0</td>
<td></td>
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<tr>
<td>Number of Existing Hotel Rooms</td>
<td>7,511</td>
<td></td>
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<tr>
<td>Number of Rooms under Renovation</td>
<td>87</td>
<td></td>
<td></td>
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<tr>
<td>Capacity in Room Nights</td>
<td>232,841</td>
<td></td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Room-Employee Ratio</td>
<td>1.59 (Room to 1 Employee)</td>
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<tr>
<td>Rev Par 2010</td>
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<tr>
<td>Rev Par 2009</td>
<td>$87.81</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Room Nights Available for Sale</td>
<td>222,239</td>
<td>232,841</td>
<td>5%</td>
<td>222,239</td>
<td>232,841</td>
<td>5%</td>
</tr>
<tr>
<td>Room Nights Sold</td>
<td>153,239</td>
<td>174,150</td>
<td>14%</td>
<td>153,239</td>
<td>174,150</td>
<td>14%</td>
</tr>
<tr>
<td>Low Average</td>
<td>12%</td>
<td>0%</td>
<td>(12 pts.)</td>
<td>12%</td>
<td>0%</td>
<td>(12 pts.)</td>
</tr>
<tr>
<td>Mean Average</td>
<td>69%</td>
<td>70%</td>
<td>1 pt.</td>
<td>69%</td>
<td>70%</td>
<td>1 pt.</td>
</tr>
<tr>
<td>Weighted Average</td>
<td>69%</td>
<td>75%</td>
<td>6 pts.</td>
<td>69%</td>
<td>75%</td>
<td>6 pts.</td>
</tr>
<tr>
<td>High Average</td>
<td>150%</td>
<td>89%</td>
<td>(61 pts.)</td>
<td>150%</td>
<td>89%</td>
<td>(61 pts.)</td>
</tr>
<tr>
<td>Room Occupancy Rates</td>
<td></td>
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<tr>
<td>Low Average</td>
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<tr>
<td>Mean Average</td>
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<tr>
<td>Weighted Average</td>
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<tr>
<td>High Average</td>
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<tr>
<td>Gross Receipts Tax Paid</td>
<td>$1,287,014</td>
<td>$1,468,157</td>
<td>14%</td>
<td>$1,287,014</td>
<td>$1,468,157</td>
<td>14%</td>
</tr>
<tr>
<td>Room Occupancy Tax Paid</td>
<td>$1,844,278</td>
<td>$2,173,995</td>
<td>18%</td>
<td>$1,844,278</td>
<td>$2,173,995</td>
<td>18%</td>
</tr>
<tr>
<td>PAX Arrival Count - JGTA</td>
<td>78,286</td>
<td>80,871</td>
<td>3%</td>
<td>78,266</td>
<td>80,871</td>
<td>3%</td>
</tr>
<tr>
<td>PAX Arrival Count - Korea</td>
<td>7,241</td>
<td>10,524</td>
<td>45%</td>
<td>7,241</td>
<td>10,524</td>
<td>45%</td>
</tr>
<tr>
<td>PAX Arrival Count - Taiwan</td>
<td>3,244</td>
<td>2,484</td>
<td>-23%</td>
<td>3,244</td>
<td>2,484</td>
<td>-23%</td>
</tr>
<tr>
<td>GVB Total Arrival Count</td>
<td>96,098</td>
<td>103,162</td>
<td>7%</td>
<td>96,098</td>
<td>103,162</td>
<td>7%</td>
</tr>
</tbody>
</table>

**ANALYSIS:** The month of January reflected 5% change in the number of room nights available for sale and a 14% increase in the number of room nights sold compared to the same period last year, 2009. The Weighted Average Occupancy Rate increased 6 points at 75%. The Weighted Average Room Rate increased 3% at $117. Preliminary arrival numbers from the Guam Visitors Bureau show an increase in total arrivals at 7%, with JGTA showing a 3% increase, Korea showing a 45% increase, and Taiwan showing a -23% decrease for the month of January 2010.

**Weighted Average Occupancy** = Sum of Room Nights Sold divided by total number of Room Nights Available for sale by reporting hotels.

**Weighted Average Room Rate** = Sum of all Room Sales divided by sum of all Room Nights Sold by Reporting Hotels.

**Room Employee Ratio** = (Hotel Rooms/Total Number of Employees from Reporting Hotels).

* As of release date, five hotels have not reported information to the Guam Hotel & Restaurant Association.