



GUAM HOTEL & RESTAURANT ASSOCIATION

SUMMARY STATISTICAL REPORT May 2009 (Released June 30, 2009)

Number of Hotels in GHRA	25	Number of Rooms under Construction	0
Number of Existing Hotel Rooms	7,725	Capacity in Room Nights	242,327
Number of Rooms under Renovation	92	Room-Employee Ratio:	1.65 (Room to 1 Employee)
		Rev Par	2009 \$55.54
		Rev Par	2008 \$68.73

	2008 YTD	2009 YTD	YTD CHANGE	May-08	May-09	CHANGE
NUMBER OF HOTELS REPORTING				20	21	1
Room Nights Available for Sale	1,107,207	1,156,006	4%	224,750	239,475	7%
Room Nights Sold	748,780	715,970	-4%	136,895	121,581	-11%
HOTEL OCCUPANCY RATES						
Low Average	16%	10%	(6pts.)	14%	9%	(5 pts.)
Mean Average	64%	62%	(2 pts.)	56%	50%	(6 pts.)
Weighted Average	68%	62%	(6 pts.)	61%	51%	(10 pts.)
High Average	86%	99%	13 pts.	77%	82%	5 pts.
HOTEL ROOM RATES						
Low Average	\$41	\$49	20%	\$44	\$48	9%
Mean Average	\$104	\$101	-3%	\$100	\$103	3%
Weighted Average	\$115	\$107	-7%	\$113	\$109	-4%
High Average	\$191	\$204	7%	\$199	\$230	16%
GROSS RECEIPTS TAX PAID	\$6,267,880	\$5,625,108	-10%	\$1,122,033	\$925,543	-18%
ROOM OCCUPANCY TAX PAID	\$9,082,631	\$8,185,271	-10%	\$1,718,483	\$1,425,781	-17%
PAX ARRIVAL COUNT - JGTA	340,211	351,069	3%	62,196	53,935	-13%
PAX ARRIVAL COUNT - KOREA	48,975	30,490	-38%	10,412	6,331	-39%
PAX ARRIVAL COUNT - TAIWAN	8,166	9,873	21%	1,195	1,660	39%
GVB TOTAL ARRIVAL COUNT	497,388	445,190	-10%	91,490	71,791	-22%

ANALYSIS: The month of May reflected an increase of 7% in the number of room nights available for sale and an 11% decrease in the number of room nights sold compared to the same period last year, 2008. The Weighted Average Occupancy Rate decreased 10 points at 51%. The Weighted Average Room Rate decreased by -4% at \$109. Preliminary arrival numbers from the Guam Visitors Bureau reported -22% decrease in total arrivals, with JGTA showing 13% decrease, Korea showing a 39% decrease, and Taiwan with a 39% increase for May 2009.

Weighted Average Occupancy = Sum of Room Nights Sold divided by total number of Room Nights Available for sale by reporting hotels.

Weighted Average Room Rate = Sum of all Room Sales divided by sum of all Room Nights Sold by Reporting Hotels.

Room Employee Ratio = (Hotel Rooms/Total Number of Employees from Reporting Hotels).

* As of release date, three hotels have not reported information to the Guam Hotel & Restaurant Association.